

BRITISH POWERLIFTING DEVELOPMENT DIRECTOR

JOB TITLE: DEVELOPMENT DIRECTOR
REPORTING TO: CEO
BOARD POSITION: YES

GENERAL OVERVIEW OF POSITION

1. To re-establish and further expand our membership base we wish to appoint a Development Director to implement a comprehensive development programme.
2. Since its inception, British Powerlifting's has grown from less than 1000 to over 4500 in 2019. However not unsurprisingly, there has been a significant drop during the pandemic.
3. Working closely with the CEO and other board members to develop and deliver a strategic development plan that will lead to significant of British Powerlifting's membership and competitive base.

RESPONSIBLE FOR:

- a. All aspects of powerlifting development within and on behalf of British Powerlifting as determined by the Board.
- b. Working with divisions and Home Nations to get local development officers in position.
- c. Overseeing and assisting local Development Officers in their programmes for developing each of their areas.
- d. This shall include, but not be limited to:
 - i. Developing innovative programmes for increasing membership.
 - ii. Defining targets for participation at all levels of performance.
 - iii. Recommending strategies for ensuring British Powerlifting's continued growth as the only fully WADA compliant drug tested powerlifting organisation in the UK.
 - iv. Developing and improving the British Powerlifting Club structure.

EXPERIENCE AND QUALIFICATIONS:

- a. Must have a proven track record of success in sports development.
- b. Should be fully conversant with powerlifting at all levels within affiliated clubs, independent gyms, schools and universities.
- c. Must be able to communicate effectively with all levels of people involved in powerlifting.

- d. Must have, or be able to develop, a good working relationship with all Board directors.

SOFT SKILLS AND EXPECTED BEHAVIOUR

- a. Outstanding communication skills – written, verbal and presentation.
 - b. Significant and proven experience in being able to influence others.
 - c. Balanced decision making with high emotional intelligence.
 - d. Motivated and results orientated with the drive to take tough decisions and continuously raise the bar and achieve targets.
 - e. Strategic thinker – able to establish vision, provide direction and inspire followership.
 - f. Strong planning and organisation skills adept at managing change.
 - g. A team player with an open and consultative style and optimistic approach.
 - h. Good self-awareness, emotional intelligence and “political instincts”.
4. Other requirements:
- a. Applicants must not have anything in their background that would bar them from being a company director.
 - b. The successful applicant will be required to sign a British Powerlifting Volunteer’s Agreement.
 - c. Must be or become a member of British Powerlifting.